

# 万通集团

## Milton Group

[www.miltonholdings.com](http://www.miltonholdings.com)

香港  
Hong Kong  
长春  
Changchun

广州  
Guangzhou  
青岛  
Qingdao

东莞  
Dongguan  
武汉  
Wuhan

厦门  
Xiamen  
重庆  
Chongqing

上海  
Shanghai  
成都  
Chengdu

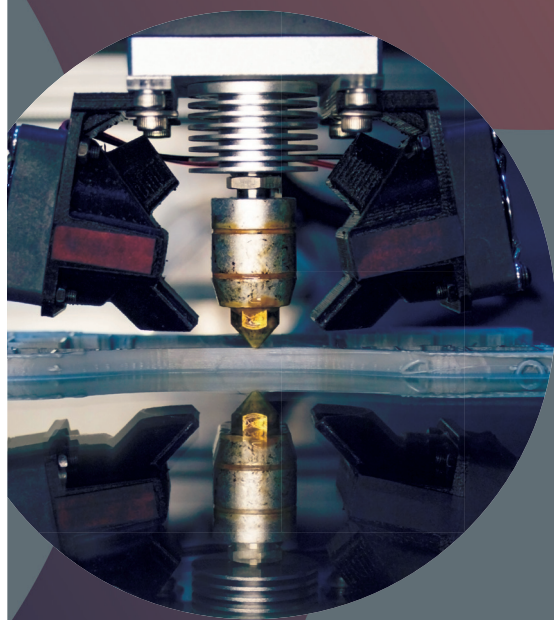
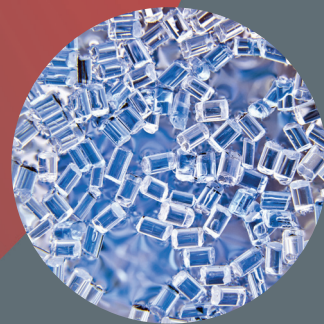
天津  
Tianjin  
温州  
Wenzhou

 WeChat | 
  LinkedIn | 
  YouTube | 
  YOUKU



 万通塑料





*The possibilities  
are infinite*

塑造无限可能





Planning

Res

# Project Management

Analyze

Cost

Requirement

Develop

“The engineering  
plastics and specialty  
polymers expert  
工程及特种塑料的专家



## Innovative and flexible total solution 创新灵活的整体方案



### About Milton 关于万通

Established in 1990 in Hong Kong, Milton is a leading solutions provider in the plastics industry. We offer a broad portfolio of engineering plastics and specialty polymers to our customers, coupled with an innovative and flexible “total solution”. Leveraging our extensive distribution network, solid experience, knowledge of materials and application, we aim to help our customers meet any unprecedented challenges and create infinite possibilities in plastics.

1990年成立于香港, 万通是塑料行业领先的解决方案专家。我们专注于广泛的工程及特种塑料, 并提供创新灵活的“全方位解决方案”。凭借我们庞大的销售网络、丰富的市场经验、广泛的塑料知识和应用, 协助客户解决各种需求难题及应对前所未有的挑战, 塑造无限可能。



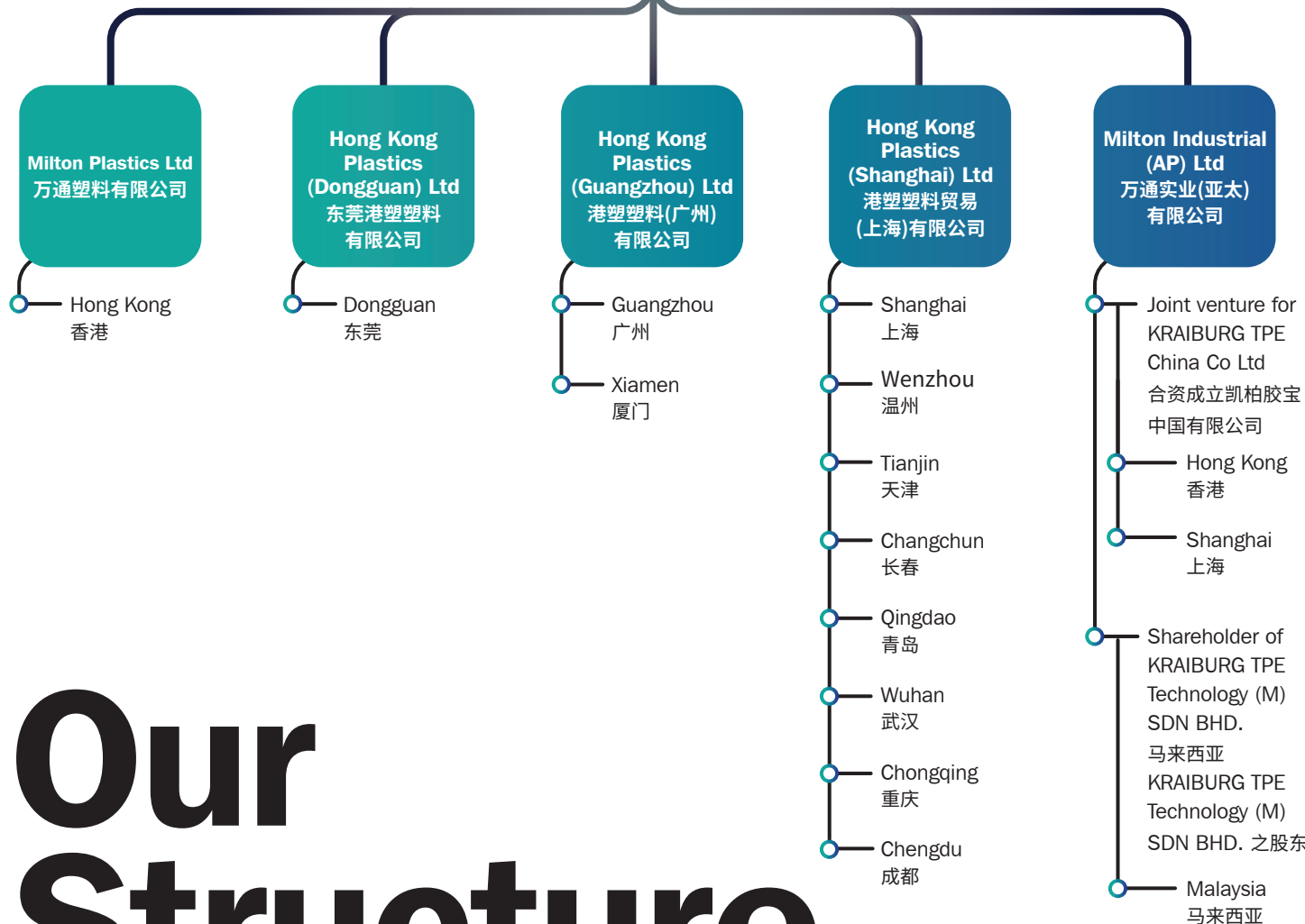


# Our Main Network

我们的重点网络



# Milton Holdings International Ltd 万通集团国际有限公司



# Our Structure

我们的架构



# Our Story

## 发展历程

Milton Plastics was founded in Hong Kong

于香港成立万通塑料

Set up PRC offices and branches in coastal regions to expand domestic sales (Dongguan, Shanghai, Tianjin)

在中国沿海地区设办事处和分部以开拓内销业务 (东莞, 上海, 天津)

**1990**

**1992-1997**

Established Hong Kong Plastics (Dongguan) Ltd to strengthen the domestic sales in Southern China regions

成立东莞港塑塑料有限公司以加强华南地区的内销业务

**2007**

Became a shareholder of KRAIBURG TPE TECHNOLOGY (M) SDN. BHD. in Malaysia  
成为马来西亚KRAIBURG TPE TECHNOLOGY(M) SDN BHD. 之股东



Milton Holdings International Ltd was established  
成立万通集团国际有限公司

**2008**

**2008 - 2015**

Further expand the PRC offices and branches to enhance the coverage in the PRC (Guangzhou, Qingdao, Changchun, Chongqing, Chengdu and Wuhan)  
进一步加强国内的销售网络, 继续拓展国内办事处和分部 (广州、青岛、长春、重庆、成都及武汉)



Established Hong Kong  
Plastics (Shanghai) Ltd for  
domestic sales in Eastern and  
Western China

成立港塑塑料贸易(上海)有限公  
司以处理华东及西部的业务

**2003**

Set up Milton Technologies Ltd  
to expand new business unit  
for rubber flooring

成立万通应用科技有限公司开拓  
新的橡胶地材业务

Joint venture with  
KRAIBURG TPE GmbH to  
set up KRAIBURG TPE  
China Co Ltd

与德国KRAIBURG TPE  
GmbH 合资成立凯柏胶宝  
中国有限公司



**2004**

**2005**

Set up Hong Kong Plastics  
(Guangzhou) Ltd and branch in  
Xiamen

成立港塑塑料(广州)有限公司及  
厦门分部

**2018**

Set up Hong Kong Relastec  
(Shanghai) Ltd to expand the  
domestic business of rubber flooring  
成立港博工程(上海)有限公司以拓展橡  
胶地材的内销业务

**2020**

Celebrates the 30<sup>th</sup> anniversary  
庆祝成立三十周年





# Business Model

## 商业模式

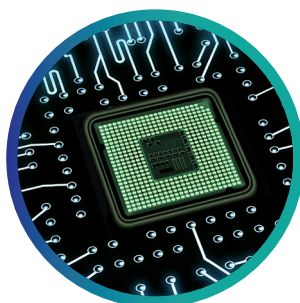
As a leading distributor in the plastics industry, Milton has built strategic partnership with internationally renowned producers around the globe. Exploiting the full range of products portfolio and our long lasting partnership, we are committed to providing you with the high quality plastics materials and solutions.

We serve thousands of customers across different industries and regions, by offering unrivaled global connectivity, reliability and flexibility.

作为领先的塑料分销商,万通与全球国际知名的化工厂建立战略伙伴关系。利用广泛完善的产品组合及悠久稳固的合作关系,我们承诺为客户提供高质量的塑料和解决方案。

我们服务数千名不同行业和地区的客户,提供无与伦比的连接性、可靠性和灵活性。

**Global  
connection  
环球连系**



《《Diversified  
customers  
portfolios  
多元化的  
客户群》》





# Industry Solutions

## 行业解决方案

No matter what application or industry, our materials and solutions could help you meet any specific requirements and cope up with evolving industry needs.

我们的高质量原材料及多元化解方案适用于各行各业,可以及时满足您的特定需求,紧随行业内不断变化的步伐。



### Automotive 汽车

Advanced materials and lightweight solutions that help drive a wide range of automotive applications from interiors and exteriors, lighting and power systems, all the way to new energy vehicles.

我们的先进原材料及轻量化解决方案能广泛应用于汽车行业,全面提升汽车内外饰、照明和电源系统,一直到新能源汽车。



### Healthcare and Medical 保健及医疗

Dedicated and specialized raw materials that meet international standards and requirements for healthcare applications such as surgical instruments, medical equipment and wellness devices.

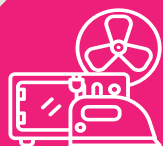
我们拥有符合国际标准和医疗保健应用要求的专用原材料,可应用于手术器械,医疗和保健设备等。



### Information and Communications Technology 信息和通讯技术

Extensive range of products that fulfil demanding and emerging industry needs.

丰富的产品组合来应对激烈的市场竞争及满足新兴行业需要。



### Electronics and Electrical 电子与电器

Varied materials portfolio that is compliant with regulations and suitable for the creation and production of innovative products in a diverse range of electronics and electrical applications.

我们的塑料种类均符合法规要求,可广泛应用于各类电器及电子产品的创新与生产中。



### Consumer Products 消费品

Sophisticated material solutions that help brand owners create innovative products and stand ahead in the industry.

全面的材料解决方案,帮助品牌商打造创新产品,在行业中脱颖而出。



# What Sets Us Apart?

什么令万通与别不同?

## Management by Projects 项目管理主导

Milton is “more than just a material supplier”. Our project management and technical services set us apart. Milton delivers customized, specialized services to meet every and any stage requirements in product development, which including conception and ideation, prototyping, as well as providing mold trials to mass production, we offer you the best solutions from the broadest portfolio of materials to meet evolving industry needs.

万通不仅是您优质的材料供应商。我们的项目管理和技术服务也独树一帜。从产品开发，如构思、模型、试产至量产等各个阶段，我们全程提供专业定制服务，务求从广泛的材料中选取最佳的组合及解决方案，以满足不断变化的行业需求。

Product Development Process  
产品研发过程

1



Concept and idea  
构思/概念

Materials selection and recommendation  
材料选择及建议

# “Broadest portfolio of plastic materials and solutions to meet evolving industry needs”

广泛的塑料及解决方案，  
以满足不断变化的行业需求。”

2



**Prototype**  
模型

3D printing services  
三维打印服务

3



**Trial production**  
试产

Mold design & trial  
试料及模具设计  
On-site technical  
support  
现场技术支持  
Troubleshooting and  
analysis  
失效分析

4

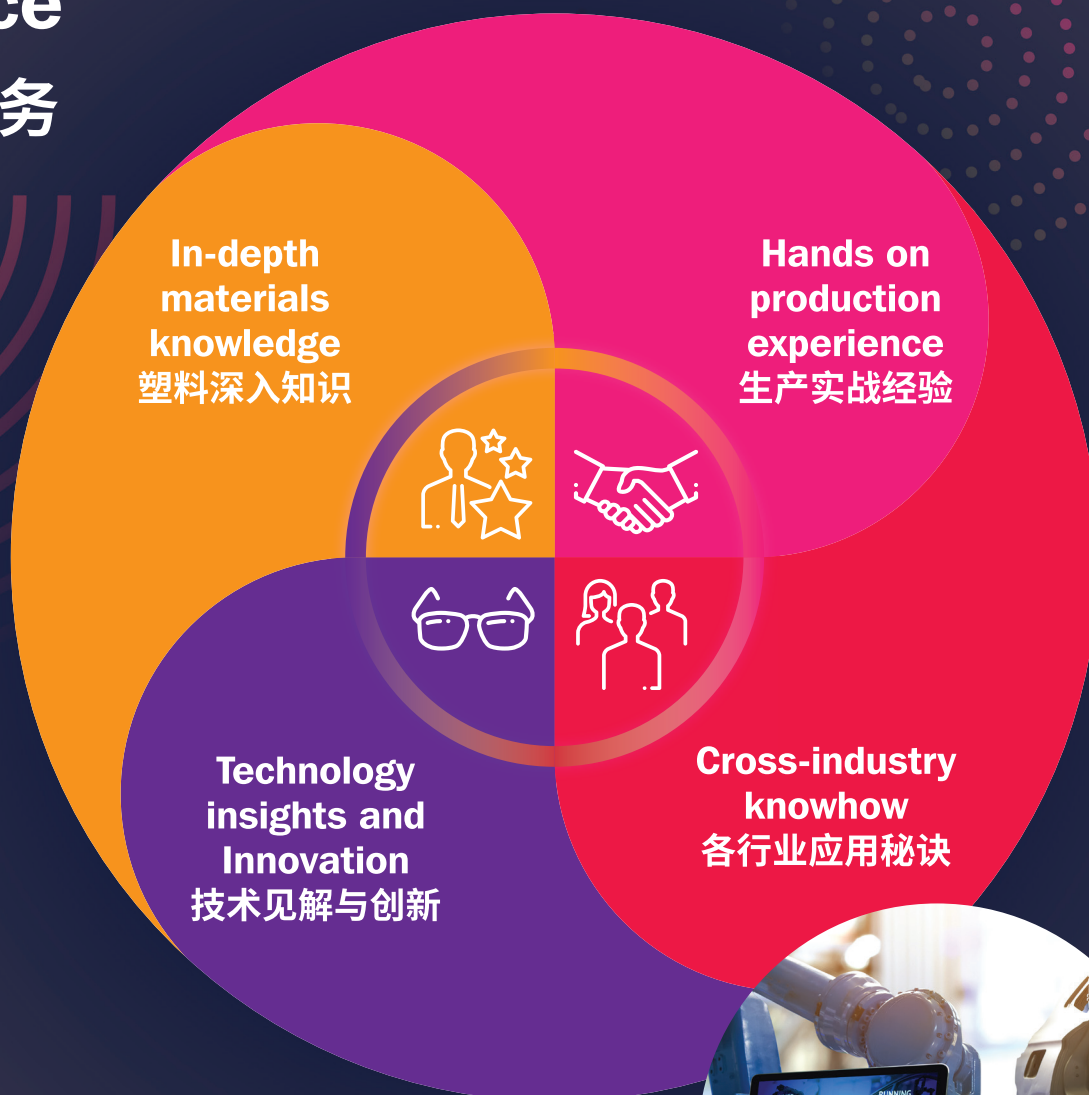


**Mass production**  
量产

Supply chain  
integration  
供应链整合  
Inventory  
management  
库存管理

# Technical Service

## 技术服务



With abundant experience in serving thousands of customers in the plastics industry, our experienced technical professionals are committed to providing comprehensive technical support and consultancy services from materials selection, model design consultancy, 3D printing to production process to ensure the best and practical solutions for customers.

Every industry has its challenges; we believe our greatest value is we could always provide the best-to-fit solution to meet the specific requirement, especially at the product development stage. At Milton, we have been striving to beyond customers' expectations and creating a sustainable future together.

凭借三十年的塑料行业经验,服务数千名不同行业的客户,我们资深及专业的技术团队致力为客户提供全面的技术支援及顾问服务,由材料选择、模具设计、三维打印,以至生产过程,均能提供独到及贴身的建议。

尽管每个行业均面对不同的挑战,尤其是产品开发方面,但我们最大的价值是能够度身订制不同的方案以满足客户独特的需求,并以超越客户的期望为我们的目标。





# 3D Printing Service

## 三维打印服务

3D printing is driving a new era of production and facilitating the product development, we are here to address your material and technological needs and tailor made advice to suit your needs.

三维打印正推动生产行业和产品开发的新纪元, 我们乐意为您提供量身定制技术和材料建议。

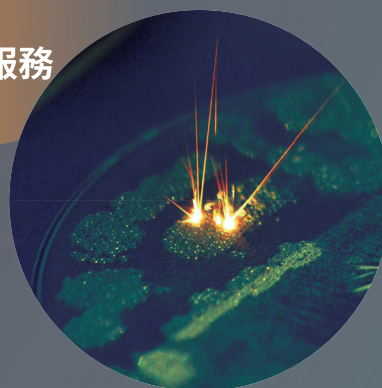
Providing best-to-fit solution to meet the specific requirements  
提供最佳解决方案来满足客户特定的需求

Professional consultancy  
专业顾问

Material expertise  
专业的材料知识

Superior quality and service  
优质产品和服务

Full spectrum of 3D printing services  
全面三维打印服务





Reliable, flexible  
and quick  
logistical services  
可靠、灵活及快速的  
物流服务



## Integrated Logistics Service 整合物流服务

By our extensive distribution network and warehouse management, we are proud to provide reliable, flexible and quick logistical services to fit your limited and urgent production lead time. We strive to reduce your operational costs and increase your competitive advantage.

基于广泛的分销网络和高效的仓库管理基础,我们引以为豪的可靠、灵活及快速的物流服务,足以配合客户有限而紧迫的生产交货期。同时我们将最大限度地减低您的营运成本,以提升您的竞争优势。







# Innovative Development 创新发展

Plastics material has been evolving, also creative and innovation is an essential component of products. Lightweight material, metallic material, environmentalism, advanced and reinforced applications are changing the world. Our dedicated team aims to explore new plastics materials and introduce the customized solution suit your specific needs.

塑料不断发展,日新月异,是产品创新的重要一环。轻巧、金属质感、环保、先进和增强的应用正在改变世界。我们专业的团队致力探索新材料的应用和提供独到贴身的方案,以满足您特定的需求。



Ideas stemmed  
from innovation to  
integration

融合创新和  
实践的理念







# Corporate Social Responsibility



社会企业责任



**We care** for our environment -  
We put great efforts in  
protecting the environment  
around us and incorporating  
environmental considerations  
into our daily operations.

**关心环境** - 我们竭力保护环境, 并在日常营运中融入环境保护元素。

**We serve** the community -  
We dedicate to serve our  
society by leveraging our  
networks and resources,  
particularly to foster the  
youth's development.

**服务社会** - 我们致力联合所有的网  
络和资源为社会服务, 积极促进青  
年发展。

**We act** as role models -  
We engage in community  
service and proactively join  
different charity activities.

**积极行动** - 我们以身作则, 积极参  
与社区服务, 支持各种慈善活动。

**We Care,  
We Serve,  
We Act!**  
**我们关心,  
我们服务,  
我们行动!**